

Cancellation of Part of Tender - T-2021-486 - Compact Footway Sweeping and Scrubber Machines - Footway Scrubber Machine

File No: X082973.001

Tender No: T-2021-486

Summary

In April 2021, the City publicly advertised a tender for the supply of Compact Footway Sweeper and Scrubber Machines. The Request for Tender (RFT) for the supply of Compact Footway Sweeping and Scrubber Machines comprised four separate parts:

- (a) Industrial Floor Scrubber Machine (1 Unit);
- (b) Footway Sweeper Machine (9 Units);
- (c) Electric Footway Sweeper Machine (1 Unit); and
- (d) Footway Scrubber Machine (2 Units).

This report recommends that Council decline to accept the tender offers for part (d) - Footway Scrubber Machines and cancel that part of the tender.

Parts (a), (b) and (c) have been recommended for approval under delegation in line with the City's Procurement processes.

During the period that the Tender process was underway, it was identified that there may be alternate options and machines which could better meet the City's future requirements. The City now wishes to explore and review its requirements and conduct additional market research to identify and assess suitable options, followed by a new procurement process with a revised scope for the supply of footway scrubber machines.

Recommendation

It is resolved that Council:

- (A) decline to accept the tender offers for the Footway Scrubber Machines portion of Tender T-2021-486 and cancel the portion of the tender for the Footway Scrubber Machines, noting that the remaining parts of the tender will proceed; and
- (B) note that a revised request for tender will be issued at a later date.

Attachments

Nil.

Background

1. The purpose of this tender was for the supply of Compact Footway Sweeping and Scrubber Machines. The machines support the City's Cleansing and Waste business unit operations in maintaining clean streets, footpaths and plazas across the City of Sydney local government area. The procurement of the plant is part of the City's asset renewal program.
2. The Request for Tender was divided into four parts, each representing a category of machinery:
 - (a) Industrial Floor Scrubber Machine (1 Unit);
 - (b) Footway Sweeper Machine (9 Units);
 - (c) Electric Footway Sweeper Machine (1 Unit); and
 - (d) Footway Scrubber Machine (2 Units).
3. Tenderers were not required to bid on all parts of the tender. The pricing of all parts was on a schedule of rates per unit, with no minimum guarantee of purchase. Accordingly, there is no financial risk to the City if machinery is not purchased.
4. Parts (a), (b) and (c) of the Tender have been recommended for approval under delegation in line with the City's Procurement processes.

Invitation to Tender

5. A public tender process was conducted.
6. The tender was open on Thursday, 29 April 2021 and closed on Thursday, 27 May 2021, a period of four weeks.
7. The tender was advertised on the Supply Nation website and via Tenderlink, the City of Sydney's E-tendering Portal.

Tender Submissions

8. The City of Sydney received seven submissions from the following organisations:
 - Brak Pty Ltd t/a Sweepers N Scrubbers;
 - Bucher Municipal;
 - Conquest Equipment Technologies Pty Ltd;
 - Enviropath Pty Ltd;
 - Garwood International Pty Ltd;
 - Hako Australia Pty Ltd; and

- Rosmech Sales and Service Pty Ltd.
9. No late submissions were received.

Tender Evaluation

10. All members of the Tender Evaluation Panel have signed Pecuniary Interest Declarations. No pecuniary interests were noted.
11. All submissions were assessed in accordance with the approved evaluation criteria being:
- (a) The lump sum price and schedule of prices.
 - (b) Demonstrated capacity, experience, and technical ability to deliver the Goods under the contract.
 - (c) Demonstrated best practice in safety and a solution which aligns with the City's zero emission goals where possible.
 - (d) Demonstrated ability of the equipment to meet and exceed the requirements as outlined in the specifications including, but not limited to, quality and innovation of the equipment.
 - (e) Quality and value of the response in relation to initial and ongoing warranty, servicing, training, and customer service.
 - (f) Work Health and Safety.
 - (g) Financial and commercial trading integrity including insurances.

Financial Implications

12. There are sufficient funds allocated for this project within the current year's capital works budget and future years' forward estimates.

Relevant Legislation

13. The tender has been conducted in accordance with the Local Government Act 1993, the Local Government (General) Regulation 2021 and the City's Procurement and Contract Management Policy.

Critical Dates / Time Frames

14. There are no critical dates or timeframes for the Council to decline to cancel the Tender portion for the Footway Scrubber Machines.
15. Parts (a), (b) and (c) of the Tender have been recommended for approval under delegation in line with the City's Procurement processes.

Options

16. No other alternative viable options have been identified during the tender process.

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